

## Press Release

### **KLECHA & CO. LAUNCHES ITS TECH EQUITY RESEARCH DIVISION WITH KAI KORSCHOLT**

Milan, 18th December 2017 - Klecha & Co. - the Technology-specialized investment bank – announces the establishment of its Equity Research division, led by Kai Korscholt.

Based in London, the division will provide listed pan-European Technology & Media companies with the tools to interact effectively with institutional investors. This will be done through company and sector analysis in the context of global industry trends.

With an established reputation as a leading analyst in Europe's Tech & Media sectors, Kai joins Klecha & Co.'s team as a Managing Director, Head of Equity Research. Over the last 6 years, Kai was consistently ranked among the Top five Technology Equity Analysts in Europe per the Institutional Investor survey.

After obtaining a business & finance degree, Kai started his career as an analyst at Deutsche Bank in 2002, where he covered the Media and Tech sectors and became Head of European Technology Research in 2012. He moved to Bank of America Merrill Lynch, where he had the same role, from 2014 to 2017.

Klecha & Co.'s first company and sector research is expected to be published in early 2018.

Stephane Klecha, Klecha & Co.'s Managing Partner, welcomed Kai stating: *'The Tech sector is one for specialists. Many Small and Mid-cap companies suffer from a lack of specialized and quality research that can efficiently position them with the capital markets. Kai's arrival will enable us to offer even more value to our corporate clients as well as to private equity and institutional investors.'*

#### **Klecha & Co.**

Klecha & Co. is the reference investment bank for the Tech sector at international level. Founded in 2009, Klecha & Co. operates through its offices in Milan, London and New York. Thanks to its consolidated relations with world leading operators in the sector, and to the experience gained by its team professionals in relevant cross border operations, Klecha & Co. offers its clients a global and specialized approach. Klecha & Co. shares with its clients the belief that entrepreneurial spirit and innovation are at the center of economic development and guides them through the design of development strategies. On an operational level, it offers support from the capital raise to the realization of growth plans, through to the integration activities following the M&A operations.

For further information:

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