

Klecha & Co. advises the shareholders of E-Fil S.r.l. on the sale of a majority stake to Gruppo Buffetti S.p.A.

Gruppo Buffetti will acquire a 70% stake in E-Fil, a SaaS company which provides solutions to simplify the collection process of local entities

Milan, London, Paris, 22nd December 2021 - Klecha & Co., a European private investment bank focused on technology, software, IT services, hardware and IoT, advised the shareholders of E-Fil S.r.l. on the sale of a majority stake to Gruppo Buffetti S.p.A., which will acquire a 70%.

Buffetti has acquired a 70% stake in E-Fil from its founding shareholders, **Carlo Amicucci, Francesco Laratta, Andrea Pastore** and **Juri Contu**, who will continue to be involved in the management of the company. Carlo Amicucci will remain President. The founding shareholders will collectively retain a 30% stake in E-Fil and a call / put option has been provided to Buffetti.

Based in Rome, **E-Fil** is a qualified technological partner of **PagoPA** since 2015; in the same year it launched its **Plug&Pay** platform, which provides an access channel to the PagoPA payment node to over 1,200 local entities, corporates and nonprofit organizations.

"Over the years, E-Fil has built a solid reputation and an excellent track record, positioning itself as a leading provider of solutions and services for the management of the collection process of local entities" said **Carlo Amicucci, President of E-Fil**. "We are thrilled to join Buffetti which we believe to be the ideal partner to lead E-Fil on a new path of growth".

Founded in 1852, **Buffetti** is one of the largest Italian companies specialised in products and solutions for professionals, companies, entrepreneurs and students.

"We are very happy to welcome E-Fil to Buffetti Group", said **Rinaldo Ocleppo, President of the Buffetti Group**. "Thanks to E-Fil, Buffetti Group will expand its offer dedicated to local entities and we also believe that interesting synergies can emerge between the two companies".

E-Fil was assisted by **Klecha & Co.** which, as Financial Advisor, supported the E-Fil shareholders in the structuring of the transaction, in the due diligence process and in the negotiation. The Legal Advisor of E-Fil's shareholders was **RP Legal & Tax**.

Buffetti was assisted by **RSM Studio Palea Lauri Gerla** for the Financial and Tax due diligence and by **IPG Lex** for the Legal due diligence.

About Klecha & Co.

Klecha & Co. is a European private investment bank focused on technology, software, IT services, hardware and IoT. Founded in 2009, Klecha & Co. is active in Milan, London, Paris and New York. During its 10 years of activity, it carried out more than 50 merger and acquisition and capital raising transactions. Klecha & Co. offers a highly specialized assistance in each phase of the transactions, leveraging a unique industry knowledge.

For further information: <http://www.klecha-co.com/>

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